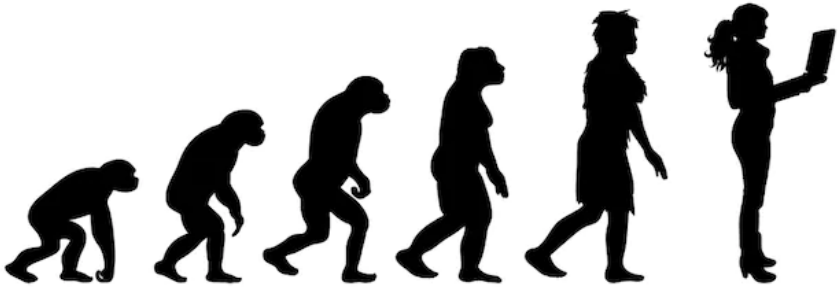
How Open Source Created a Company

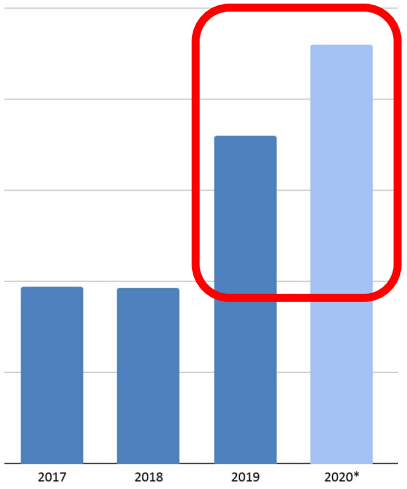
Piers Higgs

MySQL
Solr
php
eclipse

MySQL
Solr
php
eclipse

ALLIED
PICKFORDS
Careful Movers

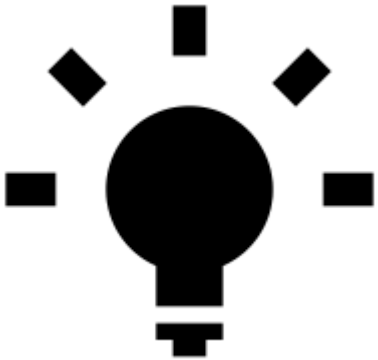




Evolution caused by open source

How did open source help us evolve?

Replacement



Opportunity

Replacement

ArcGIS

MapInfo

QGIS

Microsoft Exchange Server

Zimbra

G Suite

Windows Mobile

ANDROID

Opportunity

Evolution caused by open source

QGIS

GovCMS

CA COLLECTIVE ACCESS

atom access to memory

archivematica

ArchivesSpace

Collections

Collections

CA COLLECTIVE ACCESS

atom access to memory

archivematica

ArchivesSpace

Committing directly

Sponsoring work

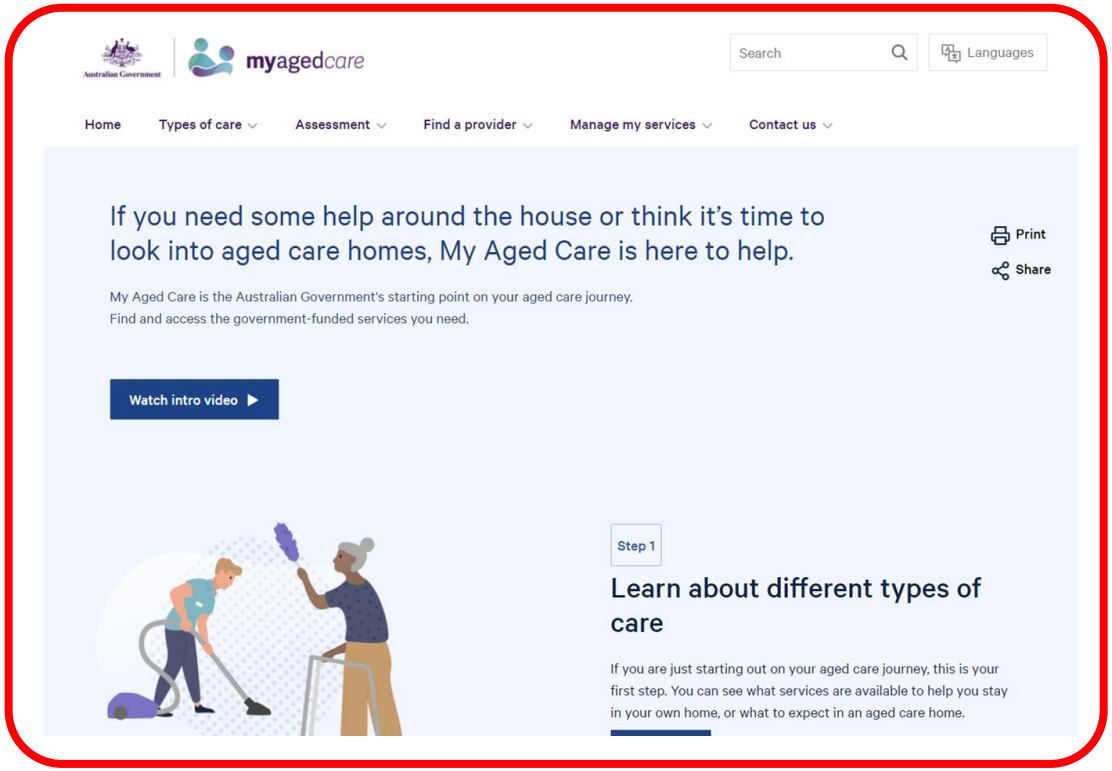
Developing roadmap

Access to Memory (AtoM) Foundation /
Fondation Access to Memory (AtoM)

Maintaining Australian fork

Content Management Systems

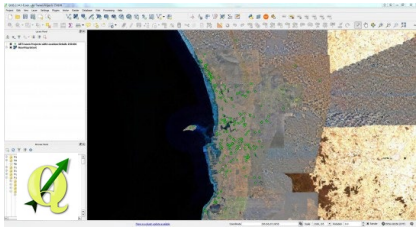
GovCMS



Training

QGIS

2011



Commercial projects

2015

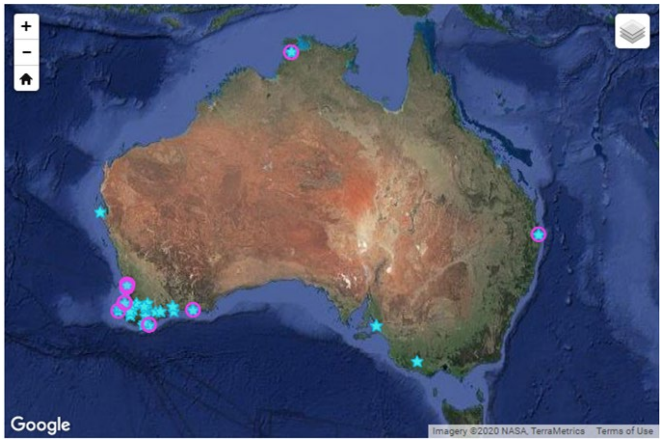
First training

2018

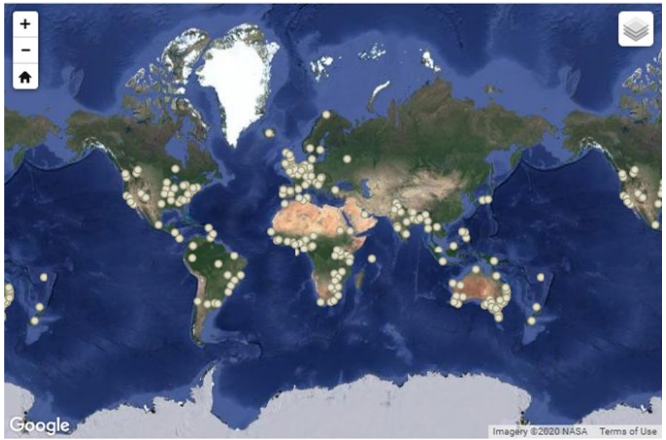
Free online training

Training

QGIS



Face to face training



Freely available online training

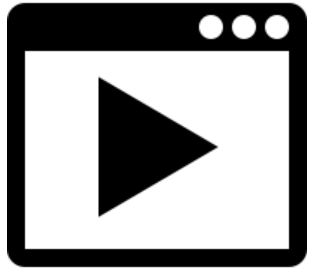
Training

QGIS

Face to face training

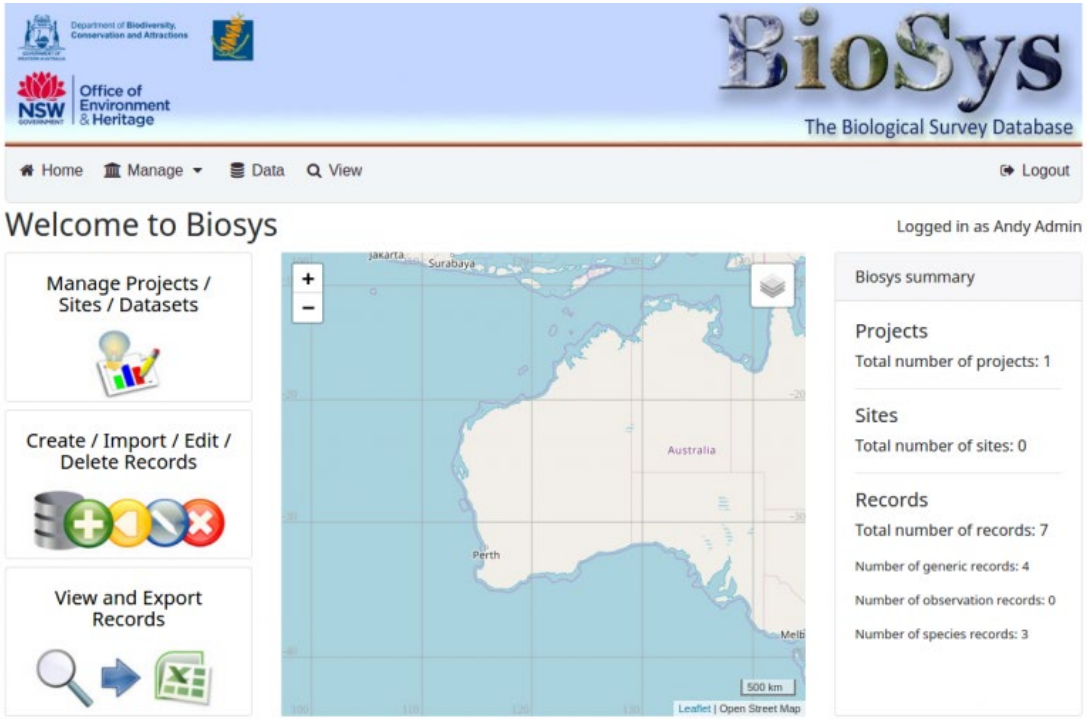
Remote training

Online Courses

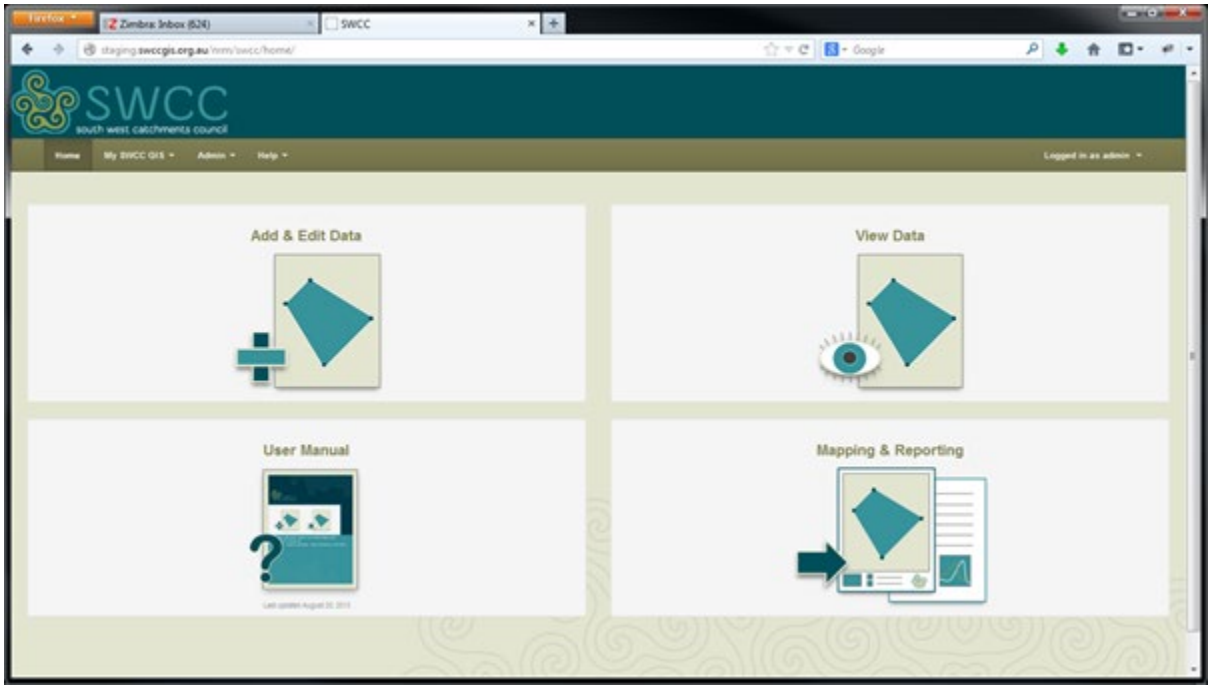


Free training

Our own open source products



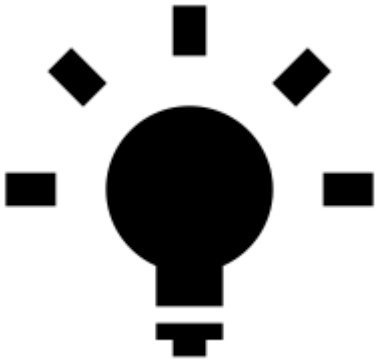
Future



Releasing GRID as open source

How did open source create a company?

Replacement



Opportunity

Be part of the community

Committing directly

COLLECTIVE ACCESS

Sponsoring work

atom
access to memory

Supporting the community

QGIS

MySQL
Solr
php
eclipse